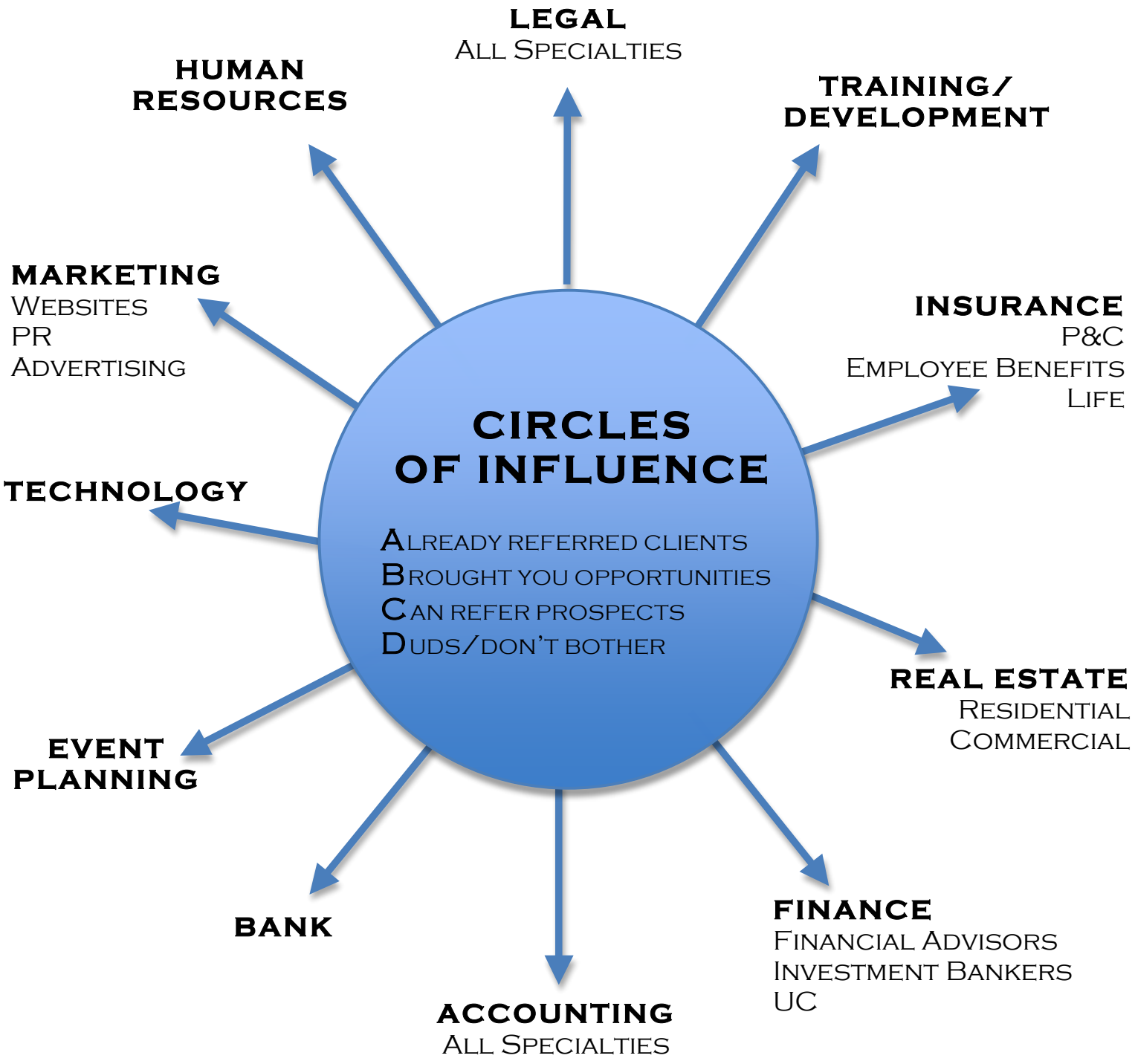
LEGAL
All Specialties
HUMAN RESOURCES
TRAINING/ DEVELOPMENT
MARKETING
Websites
PR
Advertising
INSURANCE
P&C
Employee Benefits
Life
CIRCLES OF INFLUENCE
A Already referred clients
B Brought you opportunities
C Can refer prospects
D Duds/don't bother
TECHNOLOGY
REAL ESTATE
Residential
Commercial
EVENT PLANNING
BANK
FINANCE
Financial Advisors
Investment Bankers
UC
ACCOUNTING
All Specialties